

BRANSCOME INC.

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Norfolk, Virginia 23504

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March 25, 2005

Heard Concrete Construction Corp.
3527 Business Center Drive
Chesapeake, VA 23323

Attn: Glenn B. Heard

Re: NIT North Pavement Replacement

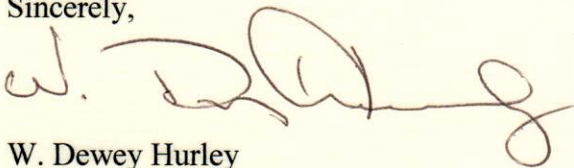
Dear Glenn,

I am writing today, in an effort to express our appreciation for an outstanding job performed by your company over the last 18 months of the NIT North Pavement Replacement for the Virginia Port Authority. We have witnessed here the ultimate in teamwork and supervision. We understand the magnitude of the project for both Heard and Branscome; however, we would like to view this as a great beginning of a strategic alliance.

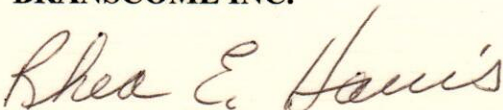
Rodger Gregory's performance on the project has been nothing less than stellar. I know you're proud of his association with Heard Concrete, we were equally as proud to have had him on team. Rodger enjoys a great respect with us and our ultimate concern the Virginia Port Authority.

Another of your key employee's Dave Ramsey has driven us from one end of the job to the other. We appreciate his efforts to keep us on track. Please inform Dave however, Branscome is and will remain out front of him. Just kidding Dave, great job.

Sincerely,



W. Dewey Hurley
BRANSCOME INC.



Rhea E. Harris
BRANSCOME INC.

